

Annual Cash Budget - Lease opportunity

Name	LMC (Love My Cashflow) Farm Ltd				Budget Period	01 / 06 / 2014	to	31 / 05 / 2015
Farm Details:	189,000 kgMS	582 cows	210.0 ha		325 kgMS/cow	900 kgMS/ha		2.77 cows/ha

Income					\$ Total	\$/kgMS	\$/cow	\$/ha
Dairy Cash Income	Share of milk cheque received			100%				
Milksolids advance	189,000 kgMS x \$	5.80 /kgMS			\$1,096,200	\$5.80	\$1,884	\$5,220
Milksolids retrospective	152,750 kgMS x \$	1.65 /kgMS			\$252,038	\$1.33	\$433	\$1,200
Milksolids dividend	165,383 shares x \$	0.32 /share			\$52,922	\$0.28	\$91	\$252
Net livestock sales (includes 112 cows at \$2100)					-\$180,900	-\$0.96	-\$311	-\$861
Other dairy income eg farm cottage rent, rebates, colostrum					\$6,760	\$0.04	\$12	\$32
Net Dairy Cash Income					\$1,227,020	\$6.49	\$2,108	\$5,843
Funds Introduced (eg inheritance, gifts, income equalisation)								
Other Income eg non-dairy income, off-farm income					\$1,130	\$0.01	\$2	\$5
Total Income					\$1,228,150	\$6.50	\$2,110	\$5,848

Expenses					\$ Total	\$/kgMS	\$/cow	\$/ha
Wages					\$80,122	\$0.42	\$138	\$382
Animal health					\$52,380	\$0.28	\$90	\$249
Breeding and herd improvement					\$19,206	\$0.10	\$33	\$91
Farm dairy					\$13,386	\$0.07	\$23	\$64
Electricity (farm dairy, water supply)					\$19,206	\$0.10	\$33	\$91
Supplements made (incl. Contractors)					\$45,000	\$0.24	\$77	\$214
Supplements purchased					\$35,000	\$0.19	\$60	\$167
Young and dry stock grazing					\$97,355	\$0.52	\$167	\$464
Winter cow grazing								
Run-off lease								
Fertiliser (incl. N)					\$148,260	\$0.78	\$255	\$706
Irrigation								
Regrassing & cropping					\$10,080	\$0.05	\$17	\$48
Weed and pest					\$8,274	\$0.04	\$14	\$39
Vehicles & fuel					\$30,449	\$0.16	\$52	\$145
R&M (include cost of new track & gate on lease block)					\$45,122	\$0.24	\$78	\$215
Freight and general farm expenses					\$9,160	\$0.05	\$16	\$44
Administration eg accountant, consultant, phone					\$13,408	\$0.07	\$23	\$64
Insurance					\$6,822	\$0.04	\$12	\$32
ACC					\$3,952	\$0.02	\$7	\$19
Rates					\$12,406	\$0.07	\$21	\$59
Total Farm Working Expenses					\$649,588	\$3.44	\$1,116	\$3,093
Other expenses eg non-dairy expenses, off-farm expenses								
Rent eg milking land lease (excludes run-off), cow lease					\$39,200	\$0.21	\$67	\$187
Overdraft Interest								
Term Interest (mortgage) *					\$225,333	\$1.19	\$387	\$1,073
Principal Repayments								
Tax * ask accountant or see estimate formula below					\$48,000	\$0.25	\$82	\$229
Drawings					\$56,000	\$0.30	\$96	\$267
Capital transactions * *					\$72,500	\$0.38	\$125	\$345
Total Expenses					\$1,090,621	\$5.77	\$1,874	\$5,193

** capital to purchase 1/3 Fonterra shares

Cash Surplus/Deficit	\$137,529	\$0.73	\$236	\$655
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